Wealthcare Portfolio Review & Comparative Investment Analysis™

November 21, 2014

Prepared by:

Wealthcare Financial Group, Inc.

Prepared for:

Samuel A. Client

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Portfolio X-Ray®: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Asset Allocation 10-31-2014 **Asset Allocation** Portfolio % Bmark % Cash 10.91 0.00 US Stocks 59.66 99.71 Non-US Stocks 5.29 0.29 Bonds 21.79 0.00 Other/Not Clsfd 2.35 0.00

ixed-Income Sectors	Portfolio %	Bmark %	Portfolio	□ Bmark	
Government Government	18.75	_			
Municipal Municipal	0.25	_			
Corporate	48.89	_			
★ Securitized	15.07	_			
Cash & Equivalents	12.45	_			
Derivative	4.59	_			

Maturity Breakdown		Credit Quality Breakdow	'n
Effective Maturity	Portfolio %	Credit Quality	Portfolio %
1-3	6.31	AAA	16.96
3-5	16.57	AA	2.14
5-7	22.62	Α	2.99
7-10	23.53	BBB	17.60
10-15	4.41	BB	18.02
15-20	1.16	В	21.92
20-30	18.29	Below B	12.60
>30	7.12	NR	7.77

Benchmark

S&P 500 TR USD (USD, SPYZ)

Investment Style 10-31-2014 **Fixed-Income Style** 0 0 0 Mod Ltd Ext 0-10 10-25 25-50

Fixed-Income Style	Portfolio	Bmark
Effective Duration	2.86	
Effective Maturity	6.27	_

Equity Style

12	19	20	Large
7	9	7	Mid
8	11	7	Small
Value	Blend	Growth	

10-25 25-50

Equity Style	Portfolio	Bmark
Average Market Cap (\$mil)	14,151.75	71,322.03
Price/Earnings	22.25	18.63
Price/Book	2.51	2.69
Price/Sales	1.76	1.78
Price/Cash Flow	11.75	11.47

Market Value \$500,000.00

Stock Analysis 10-31-2014





		Portfolio %	Bmark %
b	Cyclical	39.96	30.36
ā.	Basic Matls	4.14	3.13
4	Consumer Cycl	8.96	10.17
₽	Financial Svs	10.05	14.99
t	Real Estate	16.81	2.07
NI	Sensitive	24.80	42.16
	Commun Svs	1.65	3.94
	Energy	5.30	9.19
\$	Industrials	9.81	11.17
	Technology	8.04	17.86
→	Defensive	35.24	27.48
=	Consumer Def	5.07	9.58
٠	Healthcare	26.35	14.74
	Utilities	3.82	3.16
lot	Classified	0.00	0.00

Not Classified	0.00	0.00
Asia-Emerging	0.14	0.00
Asia-Developed	0.58	0.00
Australasia	0.13	0.00
Japan	1.74	0.00
Greater Asia	2.59	0.00
Africa/Middle East	0.11	0.00
Europe-Emerging	0.05	0.00
Europe-Developed	2.73	0.29
United Kingdom	1.48	0.00
Greater Europe	4.37	0.29
Latin America	0.26	0.00
North America	92.78	99.71
Americas	93.04	99.71
	Portfolio %	Bmark %

Release date 10-31-2014

Portfolio X-Ray®: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

BenchmarkMarket ValueS&P 500 TR USD (USD, SPYZ)\$500,000.00

Top 10 Net Underlying Holdings 10-31-2014						
Assets %	Name	Туре	Sector	Country		
2.68	Gilead Sciences Inc(USD)	ST	Healthcare	United States		
2.01	Tanger Factory Outlet Centers Inc(USD)	ST	Real Estate	United States		
1.84	Amgen Inc(USD)	ST	Healthcare	United States		
1.58	AbbVie Inc(USD)	ST	Healthcare	United States		
1.51	Biogen Idec Inc(USD)	ST	Healthcare	United States		
1.33	Celgene Corp(USD)	ST	Healthcare	United States		
0.60	Alexion Pharmaceuticals Inc(USD)	ST	Healthcare	United States		
0.57	Simon Property Group Inc(USD)	ST	Real Estate	United States		
0.49	Regeneron Pharmaceuticals Inc(USD)	ST	Healthcare	United States		
0.46	Vertex Pharmaceuticals Inc(USD)	ST	Healthcare	United States		

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Portfolio X-Ray®: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Portfolio Holdings

Benchmark

S&P 500 TR USD (USD, SPYZ)

Portfolio Holdings 10-31-2014				
Total: 16 Holdings	Туре	Fund Portfolio Date	Assets %	Market Value \$
ProFunds Biotechnology UltraSector Inv (USD, BIPIX)	MF	07-31-2014	18.00	90,000
Franklin Income Adv (USD, FRIAX)	MF	09-30-2014	8.00	40,000
iShares Russell Mid-Cap Growth (USD, IWP)	ETF	11-18-2014	8.00	40,000
iShares S&P 500 Value (USD, IVE)	ETF	11-18-2014	8.00	40,000
Cohen & Steers Real Estate Securities I (USD, CSDIX)	MF	09-30-2014	7.00	35,000
iShares Russell 2000 Value (USD, IWN)	ETF	11-18-2014	7.00	35,000
Oakmark Equity & Income I (USD, OAKBX)	MF	09-30-2014	7.00	35,000
Federated Emerging Market Debt A (USD, IHIAX)	MF	06-30-2014	5.00	25,000
First Eagle Overseas A (USD, SGOVX)	MF	09-30-2014	5.00	25,000
iShares Russell 2000 Growth (USD, IWO)	ETF	11-18-2014	5.00	25,000
Oppenheimer Global Strategic Inc A (USD, OPSIX)	MF	09-30-2014	5.00	25,000
Putnam Diversified Income A (USD, PDINX)	MF	09-30-2014	5.00	25,000
iShares Russell Mid-Cap Value (USD, IWS)	ETF	11-18-2014	4.00	20,000
Nuveen High Income Bond A (USD, FJSIX)	MF	10-31-2014	3.00	15,000
Putnam American Government Income Y (USD, PATYX)	MF	09-30-2014	3.00	15,000
Tanger Factory Outlet Centers Inc (USD, SKT)	ST	_	2.00	10,000

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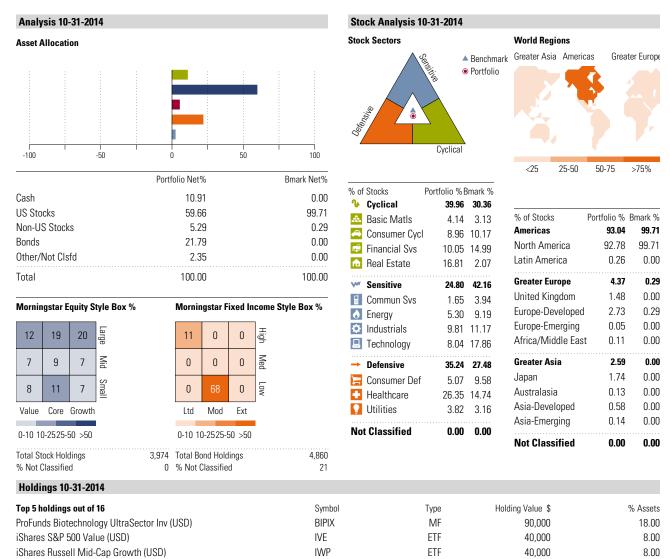
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Portfolio Snapshot

Franklin Income Adv (USD)

iShares Russell 2000 Value (USD)

Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™



FRIAX

IWN

		\$500,	.000		S&P 500 TR USD (U SPYZ)			SD (USD,	
Perf	ormanc	e 10-31	-2014						
-Por	tment Ac rtfolio nchmark	ctivity G	raph				lı	nitial Mkt Val Final Mkt Val	\$175,826 \$500,000
								<u> </u>	460
								~~	36
							~~		260
~	<u> </u>				**		Y		160
11-04	11-05	11-06	11-07	11-08	11-09	11-10	111-11	111-12 111-1	3
Trailir	ng Retur	ns		3	Mo	1 Yr	3 Yr	5 Yr	10 Y
Portfo	lio Retu	ırn		6.96		18.72	23.19	19.28	11.48
Bench	nmark R	eturn	turn		.05	17.27	19.77	16.69	8.20
+/- Be	enchmar	k Returr	1	1	.91	1.45	3.42	2.59	3.28
Best T	Time Per	riods			%		Dates		
3 Mor	nths				20.58		Mar 09 -	May 09	
1 Yea	r				51.26		Mar 09 - Feb 10		
3 Yea	rs			24.98		Oct 11 - Sep 14		Sep 14	
Worst	TIme P	eriods			%		Dates		
3 Months			-30.31		Sep 08 -	Nov 08			
1 Yea	r				-32.29		Mar 08 -	Feb 09	
3 Yea	rs				-10.87		Mar 06 -	Feb 09	
Portfo	lio Yield	d (10-31-	2014)						Yield %
	onth Yie								2.19

Benchmark

Portfolio Value

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

8.00

7 00

Portfolio-Level Performance Disclosure



MF

ETF

40,000

35.000

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Portfolio Snapshot

Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Portfolio Value

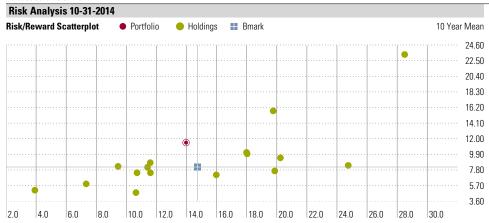
\$500,000

Benchmark

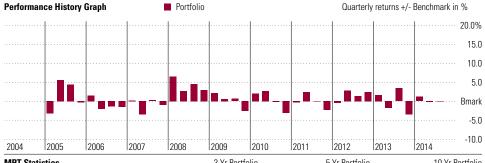
S&P 500 TR USD (USD, SPYZ)

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Risk and Return Statistics		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	9.76	9.08	12.11	13.14	13.97	14.72
Mean	23.19	19.77	19.28	16.69	11.48	8.20
Sharpe Ratio	2.43	2.22	1.65	1.34	0.78	0.52



MPT Statistics	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	4.30	4.44	3.81
Beta	0.93	0.86	0.88
R-Squared	74.14	86.27	85.21

Portfolio-Level Performance Disclosure

10 Year Standard Deviation

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 10-31-2014				
Asset Allocation		Portfolio Net %	Portfolio Long %	Portfolio Short %
	Cash	10.91	12.84	1.94
	US Stocks	59.66	59.66	0.00
	Non-US Stocks	5.29	5.33	0.04
	Bonds	21.79	22.96	1.17
	Other/Not Clsfd	2.35	2.57	0.22
-100 -50 0 50 100	Total	100.00	103.36	3.36

Type Weightings	% of Stocks Portfolio	→ Bmark
✗ High Yield	0.92	1.25
Distressed	1.94	0.09
Hard Asset	20.49	10.41
C yclical	28.19	40.78
→ Slow Growth	15.82	18.97
→ Classic Growth	9.97	11.91
↑ Aggressive Growt	h 10.74	10.03
Speculative Grow	th 4.32	2.93
Not Available	7.62	3.64

Market Maturity				
% of Stocks	Portfolio	Bmark		
Developed Markets	99.53	100.00		
Emerging Markets	0.47	0.00		
Not Available	0.00	0.00		
Valuation Multiples	Portfolio	Bmark		
Price/Earnings	22.25	18.63		
Price/Book	2.51	2.69		
Price/Sales	1.76	1.78		
Price/Cash Flow	11.75	11.47		
Profitability	Portfolio	Bmark		
% of Stocks	2014-10	2014-10		
Net Margin	12.72	14.20		
ROE	15.99	21.21		
ROA	5.76	8.20		
Debt/Capital	40.52	36.17		
Geometric Avg Capitalization (\$Mil)				
Portfolio	14,151.75			
Benchmark	71,322.03			

]				
		_								
0%	T 5	10	15	20	1 25	30	35	40	45	 50

0 /0	J	10	13	20	23	30	33	40	40	JU
Fund	I Stati:	stics								
Pote	ntial (Cap G	ains E	xposu	ıre				1	4.70
Avg	Net E	xpens	e Rat	io						0.81
Avg	Gross	Expe	nse R	atio						0.83
Cred	lit Qua	lity B	reakd	own					% of E	Bonds
ДДД	١								1	6.96
AA										2.14
Α										2.99
BBB									1	7.60
BB									1	8.02
В									2	21.92
Belo	w B								1	2.60
NR										7.77
Inter	rest Ra	ate Ris	k			Bonds		% No	ot Ava	ilable
Avg	Eff M	aturity	/			6.27			2	25.62
Avg	Eff Du	ıratior	1			2.86				4.76

6.26

Avg Wtd Coupon

0.00

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Portfolio Snapshot

Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Portfolio Value \$500,000

Benchmark S&P 500 TR USD (USD, SPYZ)

Standardized and Tax Adjusted Returns

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end please visit http://advisor.morningstar.com/familyinfo.asp.

An investment in a money-market vehicle is not insured or guaranteed by the FDIC or any other government agency. The current yield quotation reflects the current earnings of the money market more closely than the total return quotation. Although money markets seek to preserve the value of your investment at \$1.00 per share, it is possible to lose money

by investing in them.

Standardized Returns assume reinvestment of dividends and capital gains. They depict performance without adjusting for the effects of taxation, but are adjusted to reflect sales charges and ongoing fund expenses.

If adjusted for taxation, the performance quoted would be significantly reduced. For variable annuities, additional expenses will be taken into account, including M&E risk charges, fund-level expenses such as management fees and operating fees, contract-level administration fees, and charges such as surrender, contract, and sales charges.

After-tax returns are calculated using the highest individual federal marginal income tax rates, and do not reflect the impact of state and local taxes. Actual after-tax returns depend on the investor's tax situation and may differ from those shown. The after-tax returns shown are not relevant to investors who hold their fund shares through tax-deferred arrangements such as 401(k) plans or an IRA. After-tax returns exclude the effects of either the alternative minimum tax or phase-out of certain tax credits. Any taxes due are as of the time the distributions are made, and the taxable amount and tax character of each distribution are as specified by the fund on the dividend declaration date. Due to foreign tax credits or realized capital losses, after-tax returns may be greater than before-tax returns. After-tax returns for exchange-traded funds are based on net asset value.

Annualized returns 09-30-2014											
Standardized Returns (%)	7-day Yield Subsidized	7-day Yield Unsubsidized	1Yr	5Yr	10Yr	Since Inception	Inception Date	Max Front Load %	Max Back Load %	Net Exp Ratio %	Gross Exp Ratio %
Cohen & Steers Real Estate Securities I	_	_	14.76	16.10	7.79	9.48	07-15-1998	NA	NA	0.96	0.96
Federated Emerging Market Debt A	_	_	1.92	6.81	7.88	8.19	10-02-1996	4.50	NA	1.19 ¹	1.50
First Eagle Overseas A	_	_	-0.57	6.84	8.56	11.19	08-31-1993	5.00	NA	1.15	1.15
Franklin Income Adv	_	_	12.12	11.32	7.56	8.27	12-31-1996	NA	NA	0.47	0.47
iShares Russell 2000 Growth-NAV	_	_	3.89	15.59	9.02	3.96	07-24-2000	NA	NA	0.25	0.25
iShares Russell 2000 Growth-Market	-		3.79	15.68	9.04	3.96	07-24-2000	NA	NA	0.25	0.25
iShares Russell 2000 Value-NAV	_	_	4.02	12.87	7.12	9.32	07-24-2000	NA	NA	0.25	0.25
iShares Russell 2000 Value-Market	_	_	4.04	12.92	7.14	9.32	07-24-2000	NA	NA	0.25	0.25
iShares Russell Mid-Cap Growth-NAV	_	_	14.19	16.89	10.01	7.68	07-17-2001	NA	NA	0.25	0.25
iShares Russell Mid-Cap Growth-Market	_	_	14.07	16.92	9.95	7.67	07-17-2001	NA	NA	0.25	0.25
iShares Russell Mid-Cap Value-NAV	_		17.15	16.98	10.00	9.92	07-17-2001	NA	NA	0.25	0.25
iShares Russell Mid-Cap Value-Market	_	_	17.09	16.96	10.01	9.91	07-17-2001	NA	NA	0.25	0.25
iShares S&P 500 Value-NAV	_	_	17.50	14.52	7.10	5.09	05-22-2000	NA	NA	0.18	0.18
iShares S&P 500 Value-Market	_	_	17.54	14.54	7.10	5.09	05-22-2000	NA	NA	0.18	0.18
Nuveen High Income Bond A	_	_	2.50	9.38	7.15	7.00	08-30-2001	4.75	NA	1.00	1.00
Oakmark Equity & Income I			10.39	9.97	8.15	10.92	11-01-1995	NA	NA	0.77	0.77
Oppenheimer Global Strategic Inc A	_	_	-0.35	6.01	5.56	7.38	10-16-1989	4.75	NA	0.99 ²	1.02
ProFunds Biotechnology UltraSector Inv	_	_	52.68	39.15	21.35	7.62	06-19-2000	NA	NA	1.65	1.65
Putnam American Government Income Y	_	_	4.14	4.08	5.08	5.17	07-02-2001	NA	NA	0.62	0.62
Putnam Diversified Income A	_	_	3.19	7.20	4.64	6.57	10-03-1988	4.00	NA	0.99	0.99
Barclays US Agg Bond TR USD			3.96	4.12	4.62		-				



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Annualized returns 09-30-2014											
Standardized Returns (%)	7-day Yield Subsidized	7-day Yield Unsubsidized	1Yr	5Yr	10Yr	Since Inception	Inception Date	Max Front Load %	Max Back Load %	Net Exp Ratio %	Gross Exp Ratio %
MSCI EAFE NR USD			4.25	6.56	6.32	_	_				
S&P 500 TR USD			19.73	15.70	8.11	_	_				
USTREAS T-Bill Auction Ave 3 Mon			0.04	80.0	1.56	_	_				

^{1.} Non-contractual waiver; Expires 02-01-2015

^{2.} Non-contractual waiver that may expire at any time

Return after Tax (%)	On Distribution					On Distribution a	nd Sales of Shares		
	1Yr	5Yr	10Yr	Since Inception	Inception Date	1Yr	5Yr	10Yr	Since Inception
Cohen & Steers Real Estate Securities I	11.95	14.78	5.70	7.08	07-15-1998	9.14	12.45	5.66	6.82
Federated Emerging Market Debt A	-0.54	4.65	5.38	4.93	10-02-1996	1.15	4.42	5.23	4.90
First Eagle Overseas A	-2.52	5.60	6.92	9.31	08-31-1993	0.21	5.06	6.67	8.88
Franklin Income Adv	9.65	8.69	4.92	5.33	12-31-1996	6.81	7.74	4.80	5.22
iShares Russell 2000 Growth-NAV	3.63	15.35	8.84	3.80	07-24-2000	2.27	12.55	7.36	3.12
iShares Russell 2000 Value-NAV	3.31	12.29	6.58	8.75	07-24-2000	2.45	10.18	5.60	7.62
iShares Russell Mid-Cap Growth-NAV	13.82	16.66	9.81	7.51	07-17-2001	8.13	13.68	8.24	6.33
iShares Russell Mid-Cap Value-NAV	16.40	16.46	9.46	9.33	07-17-2001	9.88	13.67	8.08	8.10
iShares S&P 500 Value-NAV	16.77	14.03	6.57	4.54	05-22-2000	10.26	11.67	5.65	3.95
Nuveen High Income Bond A	-1.00	6.24	4.13	3.98	08-30-2001	1.64	6.02	4.26	4.11
Oakmark Equity & Income I	8.24	9.13	7.19	9.85	11-01-1995	7.33	7.80	6.44	9.04
Oppenheimer Global Strategic Inc A	-2.29	3.77	3.25	4.29	10-16-1989	-0.21	3.76	3.38	4.40
ProFunds Biotechnology UltraSector Inv	45.54	37.82	20.77	7.26	06-19-2000	28.69	32.37	18.18	6.10
Putnam American Government Income Y	2.97	2.32	3.43	3.58	07-02-2001	2.33	2.73	3.45	3.53
Putnam Diversified Income A	0.84	4.17	1.89	3.52	10-03-1988	1.77	4.32	2.42	3.80

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Portfolio Snapshot

Portfolio Value \$500.000.00

Benchmark

S&P 500 TR USD (USD, SPYZ)

Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Non-Load Adjusted Returns										
Total 16 holdings as of 10-31-2014	Symbol	Туре	Holdings Date	% of Assets	Holding Value \$	7-day Yield	1 Yr Ret %	3 Yr Ret %	5 Yr Ret %	10 Yr Ret %
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	MF	07-2014	18.00	90,000	_	65.54	76.03	47.36	23.32
Franklin Income Adv (USD)	FRIAX	MF	09-2014	8.00	40,000	_	8.79	11.54	11.29	7.42
iShares Russell Mid-Cap Growth (USD)	IWP	ETF	11-2014	8.00	40,000	_	14.26	18.50	18.53	9.97
iShares S&P 500 Value (USD)	IVE	ETF	11-2014	8.00	40,000	_	14.62	19.63	15.80	7.14
Cohen & Steers Real Estate Securities I (USD)	CSDIX	MF	09-2014	7.00	35,000		21.27	15.94	19.55	8.41
iShares Russell 2000 Value (USD)	IWN	ETF	11-2014	7.00	35,000	_	7.83	17.80	15.95	7.67
Oakmark Equity & Income I (USD)	OAKBX	MF	09-2014	7.00	35,000	_	9.73	12.92	10.57	8.28
Federated Emerging Market Debt A (USD)	IHIAX	MF	09-2014	5.00	25,000	_	4.07	5.20	7.65	8.16
First Eagle Overseas A (USD)	SGOVX	MF	09-2014	5.00	25,000	_	0.99	7.02	8.09	8.78
iShares Russell 2000 Growth (USD)	IWO	ETF	11-2014	5.00	25,000	_	8.34	18.53	18.67	9.43
Oppenheimer Global Strategic Inc A (USD)	OPSIX	MF	10-2014	5.00	25,000	_	3.90	5.36	6.90	5.93
Putnam Diversified Income A (USD)	PDINX	MF	09-2014	5.00	25,000	_	4.51	6.86	6.89	4.76
iShares Russell Mid-Cap Value (USD)	IWS	ETF	11-2014	4.00	20,000	_	15.84	20.96	18.97	10.16
Nuveen High Income Bond A (USD)	FJSIX	MF	10-2014	3.00	15,000	_	4.99	9.81	10.05	7.42
Putnam American Government Income Y (USD)	PATYX	MF	09-2014	3.00	15,000		4.09	2.23	3.86	5.08
Tanger Factory Outlet Centers Inc (USD)	SKT	ST	_	2.00	10,000	_	5.45	11.19	16.76	15.74

Performance Disclosure

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.

See Disclosure Page for Standardized Returns.



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Stock Intersection: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

This Stock Detail table shows how the top 50 net stock holdings are distributed across the portfolio, ranked by the percentage of portfolio net assets. The Holding Portfolio Date is the date that the fund's portfolio was last updated. When making comparisons among funds, it is an important date to keep in mind. It is possible that a fund's portfolio could be up to eight months old at the time of publication. See disclosures for more information.

Stock Details					
Stock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
Gilead Sciences Inc(USD)	GILD	13,385	2.68		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	13,385	2.68	07-31-14	
Tanger Factory Outlet Centers Inc(USD)	SKT	10,032	2.01		♠ Real Estate
Source of Stock					
Tanger Factory Outlet Centers Inc (USD)	SKT	10,000	2.00	_	
Shares Russell Mid-Cap Growth (USD)	IWP	25	0.00	11-18-14	
Shares Russell Mid-Cap Value (USD)	IWS	8	0.00	11-18-14	
Amgen Inc(USD)	AMGN	9,198	1.84		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	9,198	1.84	07-31-14	
AbbVie Inc(USD)	ABBV	7,920	1.58		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	7,920	1.58	07-31-14	
Biogen Idec Inc(USD)	BIIB	7,534	1.51		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	7,534	1.51	07-31-14	
Celgene Corp(USD)	CELG	6,650	1.33		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	6,650	1.33	07-31-14	
Alexion Pharmaceuticals Inc(USD)	ALXN	3,012	0.60		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	3,012	0.60	07-31-14	
Simon Property Group Inc(USD)	SPG	2,853	0.57		
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	2,743	0.55	09-30-14	
iShares S&P 500 Value (USD)	IVE	110	0.02	11-18-14	



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Stock Details					
ftock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
Regeneron Pharmaceuticals Inc(USD)	REGN	2,429	0.49		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	2,429	0.49	07-31-14	
Vertex Pharmaceuticals Inc(USD)	VRTX	2,318	0.46		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	2,003	0.40	07-31-14	
Shares Russell Mid-Cap Growth (USD)	IWP	315	0.06	11-18-14	
Illumina Inc(USD)	ILMN	2,283	0.46		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	1,965	0.39	07-31-14	
Shares Russell Mid-Cap Growth (USD)	IWP	317	0.06	11-18-14	
Exxon Mobil Corporation(USD)	XOM	2,096	0.42		Energy
Source of Stock					
Shares S&P 500 Value (USD)	IVE	1,895	0.38	11-18-14	
Franklin Income Adv (USD)	FRIAX	199	0.04	09-30-14	
Nuveen High Income Bond A (USD)	FJSIX	2	0.00	10-31-14	
Bank of America Corporation(USD)	BAC	2,075	0.41		Financial Services
Source of Stock					
Oakmark Equity & Income I (USD)	OAKBX	1,231	0.25	09-30-14	
Shares S&P 500 Value (USD)	IVE	844	0.17	11-18-14	
Equity Residential(USD)	EQR	2,045	0.41		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	1,981	0.40	09-30-14	
iShares S&P 500 Value (USD)	IVE	64	0.01	11-18-14	
General Electric Co(USD)	GE	1,796	0.36		Industrials
Source of Stock					
iShares S&P 500 Value (USD)	IVE	1,269	0.25	11-18-14	
Franklin Income Adv (USD)	FRIAX	527	0.11	09-30-14	
Nuveen High Income Bond A (USD)	FJSIX	0	0.00	10-31-14	



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Stock Details					
Stock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
Wells Fargo & Co(USD)	WFC	1,787	0.36		Financial Services
Source of Stock					
iShares S&P 500 Value (USD)	IVE	1,185	0.24	11-18-14	
Oakmark Equity & Income I (USD)	OAKBX	382	0.08	09-30-14	
Franklin Income Adv (USD)	FRIAX	220	0.04	09-30-14	
Health Care REIT, Inc.(USD)	HCN	1,626	0.33		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	1,370	0.27	09-30-14	
iShares Russell Mid-Cap Growth (USD)	IWP	150	0.03	11-18-14	
iShares Russell Mid-Cap Value (USD)	IWS	71	0.01	11-18-14	
iShares S&P 500 Value (USD)	IVE	34	0.01	11-18-14	
General Motors Co(USD)	GM	1,594	0.32		Consumer Cyclical
Source of Stock					
Oakmark Equity & Income I (USD)	OAKBX	1,072	0.21	09-30-14	
Franklin Income Adv (USD)	FRIAX	318	0.06	09-30-14	
iShares S&P 500 Value (USD)	IVE	204	0.04	11-18-14	
Vornado Realty Trust(USD)	VNO	1,515	0.30		
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	1,316	0.26	09-30-14	
iShares Russell Mid-Cap Value (USD)	IWS	102	0.02	11-18-14	
iShares Russell Mid-Cap Growth (USD)	IWP	55	0.01	11-18-14	
iShares S&P 500 Value (USD)	IVE	42	0.01	11-18-14	
Macerich Co(USD)	MAC	1,486	0.30		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	1,423	0.28	09-30-14	
iShares Russell Mid-Cap Value (USD)	IWS	63	0.01	11-18-14	
Chevron Corp(USD)	CVX	1,484	0.30		Energy
Source of Stock					
iShares S&P 500 Value (USD)	IVE	1,027	0.21	11-18-14	
Franklin Income Adv (USD)	FRIAX	455	0.09	09-30-14	
Nuveen High Income Bond A (USD)	FJSIX	2	0.00	10-31-14	



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Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
PLD	1,461	0.29		Real Estate
CSDIX	1,288	0.26	09-30-14	
IWS	133	0.03	11-18-14	
IVE	40	0.01	11-18-14	
ORCL	1,449	0.29		Technology
O ALVENV	4.400	0.00	00.00.44	
	•			
	289	0.06	11-18-14	
UNH	1,329	0.27		Healthcare
OAL/DV	000	0.40	00.00.44	
			11-18-14	
Т	1,316	0.26		Communication Services
n /F	007	0.47	44 40 44	
			09-30-14	
CVS	1,281	0.26		Healthcare
UVNDA	702	0.16	00 20 14	
			11 10 14	Financial Services
		0.20		
IVF	1 066	N 21	11-18-14	
	•			
	1,249	0.25		Real Estate
	.,			
CSDIX	1 201	N 24	N9-3N-14	
	PLD CSDIX IWS IVE	PLD 1,461 CSDIX 1,288 IWS 133 IVE 40 ORCL 1,449 OAKBX 1,160 IVE 289 UNH 1,329 OAKBX 882 IVE 447 T 1,316 IVE 867 FRIAX 448 CVS 1,281 OAKBX 792 IVE 489 JPM 1,270 IVE 489 JPM 1,270 IVE 1,066 FRIAX 204 UDR 1,249 CSDIX 1,249	PLD 1,461 0.29 CSDIX 1,288 0.26 IWS 133 0.03 IVE 40 0.01 ORCL 1,449 0.29 OAKBX 1,160 0.23 IVE 289 0.06 UNH 1,329 0.27 OAKBX 882 0.18 IVE 447 0.09 T 1,316 0.26 IVE 867 0.17 FRIAX 448 0.09 CVS 1,281 0.26 OAKBX 792 0.16 IVE 489 0.10 JPM 1,270 0.25 IVE 489 0.10 JPM 1,270 0.25 IVE 1,066 0.21 FRIAX 204 0.04 UDR 1,249 0.25	PLD 1,461 0.29 CSDIX 1,288 0.26 09-30-14 IWS 133 0.03 11-18-14 IVE 40 0.01 11-18-14 ORCL 1,449 0.29 OAKBX 1,160 0.23 09-30-14 IVE 289 0.06 11-18-14 UNH 1,329 0.27 OAKBX 882 0.18 09-30-14 IVE 447 0.09 11-18-14 T 1,316 0.26 IVE 867 0.17 11-18-14 FRIAX 448 0.09 09-30-14 CVS 1,281 0.26 OAKBX 792 0.16 09-30-14 IVE 489 0.10 11-18-14 JPM 1,270 0.25 IVE 489 0.10 11-18-14 JPM 1,270 0.25 IVE 1,066 0.21 11-18-14 FRIAX 204 0.04 09-30-14 UDR 1,249 0.25 CSDIX 1,249 0.25



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Stock Details					
Stock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
Berkshire Hathaway Inc Class B(USD)	BRK.B	1,245	0.25		Financial Services
Source of Stock					
iShares S&P 500 Value (USD)	IVE	1,245	0.25	11-18-14	
Intel Corp(USD)	INTC	1,174	0.23		Technology
Source of Stock					
Shares S&P 500 Value (USD)	IVE	805	0.16	11-18-14	
Franklin Income Adv (USD)	FRIAX	369	0.07	09-30-14	
SL Green Realty Corp(USD)	SLG	1,121	0.22		Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	1,050	0.21	09-30-14	
Shares Russell Mid-Cap Value (USD)	IWS	71	0.01	11-18-14	
Public Storage(USD)	PSA	1,087	0.22		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	1,033	0.21	09-30-14	
Shares S&P 500 Value (USD)	IVE	54	0.01	11-18-14	
Philip Morris International Inc(USD)	PM	1,085	0.22		Consumer Defensive
Source of Stock					
Dakmark Equity & Income I (USD)	OAKBX	805	0.16	09-30-14	
Shares S&P 500 Value (USD)	IVE	280	0.06	11-18-14	
Pfizer Inc(USD)	PFE	1,028	0.21		Healthcare
Source of Stock					
Franklin Income Adv (USD)	FRIAX	564	0.11	09-30-14	
Shares S&P 500 Value (USD)	IVE	463	0.09	11-18-14	
Dover Corp(USD)	DOV	1,020	0.20		industrials
Source of Stock					
Dakmark Equity & Income I (USD)	OAKBX	860	0.17	09-30-14	
Shares Russell Mid-Cap Growth (USD)	IWP	119	0.02	11-18-14	
Shares Russell Mid-Cap Value (USD)	IWS	23	0.00	11-18-14	
Shares S&P 500 Value (USD)	IVE	19	0.00	11-18-14	



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Stock Details					
Stock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
Biomarin Pharmaceutical Inc(USD)	BMRN	1,004	0.20		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	855	0.17	07-31-14	
Shares Russell Mid-Cap Growth (USD)	IWP	150	0.03	11-18-14	
National Oilwell Varco Inc(USD)	NOV	938	0.19		Energy
Source of Stock					
Dakmark Equity & Income I (USD)	OAKBX	863	0.17	09-30-14	
Shares S&P 500 Value (USD)	IVE	74	0.01	11-18-14	
Nuveen High Income Bond A (USD)	FJSIX	0	0.00	10-31-14	
Regency Centers Corp(USD)	REG	895	0.18		Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	860	0.17	09-30-14	
Shares Russell Mid-Cap Value (USD)	IWS	36	0.01	11-18-14	
Merck & Co Inc(USD)	MRK	881	0.18		Healthcare
Source of Stock					
Franklin Income Adv (USD)	FRIAX	453	0.09	09-30-14	
Shares S&P 500 Value (USD)	IVE	429	0.09	11-18-14	
Nestle SA ADR(USD)	NSRGY	872	0.17		Consumer Defensive
Source of Stock	OAVDV	070	0.47	00 00 14	
Dakmark Equity & Income I (USD)	OAKBX	872	0.17	09-30-14	
Pharmacyclics Inc(USD)	PCYC	871	0.17		Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	771	0.15	07-31-14	
Shares Russell Mid-Cap Growth (USD)	IWP	100	0.02	11-18-14	
Kimco Realty Corp(USD)	KIM	870	0.17		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	778	0.16	09-30-14	
Shares Russell Mid-Cap Value (USD)	IWS	66	0.01	11-18-14	
Shares S&P 500 Value (USD)	IVE	26	0.01	11-18-14	



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Stock Intersection (Continued): Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Stock Details					
Stock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
Cisco Systems Inc(USD)	CSCO	859	0.17		Technology
Source of Stock					
iShares S&P 500 Value (USD)	IVE	635	0.13	11-18-14	
Franklin Income Adv (USD)	FRIAX	224	0.04	09-30-14	
Sunstone Hotel Investors Inc(USD)	SHO	844	0.17		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	712	0.14	09-30-14	
iShares Russell 2000 Value (USD)	IWN	132	0.03	11-18-14	
CubeSmart(USD)	CUBE	831	0.17		♠ Real Estate
Source of Stock					
Cohen & Steers Real Estate Securities I (USD)	CSDIX	691	0.14	09-30-14	
iShares Russell 2000 Value (USD)	IWN	140	0.03	11-18-14	
Johnson & Johnson(USD)	JNJ	815	0.16		Healthcare
Source of Stock					
iShares S&P 500 Value (USD)	IVE	589	0.12	11-18-14	
Franklin Income Adv (USD)	FRIAX	226	0.05	09-30-14	
Incyte Corp Ltd(USD)	INCY	803	0.16		→ Healthcare
Source of Stock					
ProFunds Biotechnology UltraSector Inv (USD)	BIPIX	682	0.14	07-31-14	
iShares Russell Mid-Cap Growth (USD)	IWP	121	0.02	11-18-14	
Verizon Communications Inc(USD)	VZ	795	0.16		Communication Services
Source of Stock					
iShares S&P 500 Value (USD)	IVE	477	0.10	11-18-14	
Franklin Income Adv (USD)	FRIAX	318	0.06	09-30-14	
TD Ameritrade Holding Corp(USD)	AMTD	788	0.16		Financial Services
Source of Stock					
Oakmark Equity & Income I (USD)	OAKBX	682	0.14	09-30-14	
iShares Russell Mid-Cap Growth (USD)	IWP	98	0.02	11-18-14	
iShares Russell Mid-Cap Value (USD)	IWS	7	0.00	11-18-14	



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Stock Intersection (Continued): Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Stock Details					
Stock	Ticker/ISIN	Market Value \$	% of Investments	Holding Portfolio Date	Sector
FedEx Corp(USD)	FDX	778	0.16		industrials
Source of Stock					
Oakmark Equity & Income I (USD)	OAKBX	667	0.13	09-30-14	
iShares S&P 500 Value (USD)	IVE	111	0.02	11-18-14	

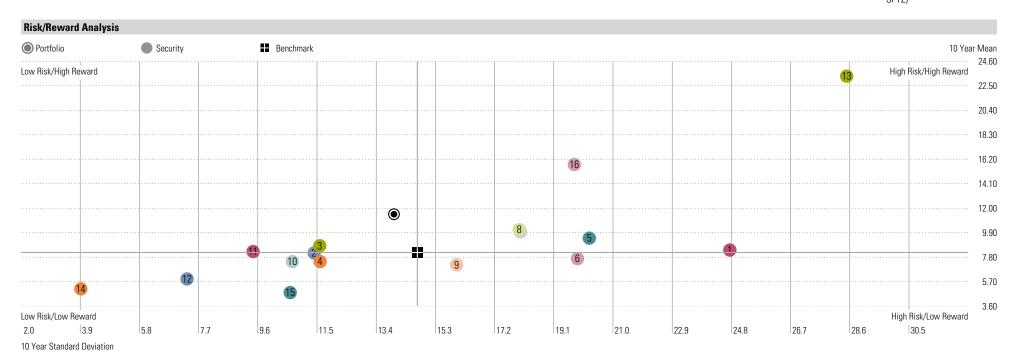
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10 Year Risk/Reward Scatterplot: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

10-31-2004 to 10-31-2014

Currency
USD
SRP 500 TR USD (USD, SPV7)
SRP 500 TR USD (USD, SPV7)



Securities	10 Yr Std Dev	10 Yr Mean
Cohen & Steers Real Estate Securities I(USD,CSDIX)	24.75	8.41
Federated Emerging Market Debt A(USD,IHIAX)	11.41	8.16
3 First Eagle Overseas A(USD,SGOVX)	11.59	8.78
Franklin Income Adv(USD,FRIAX)	11.60	7.42
iShares Russell 2000 Growth(USD,IWO)	20.24	9.43
6 iShares Russell 2000 Value(USD,IWN)	19.86	7.67
iShares Russell Mid-Cap Growth(USD,IWP)	18.03	9.97
8 iShares Russell Mid-Cap Value(USD,IWS)	17.99	10.16
g iShares S&P 500 Value(USD,IVE)	15.98	7.14
10 Nuveen High Income Bond A(USD,FJSIX)	10.71	7.42
Oakmark Equity & Income I(USD,OAKBX)	9.45	8.28
Oppenheimer Global Strategic Inc A(USD, OPSIX)	7.33	5.93



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10 Year Risk/Reward Scatterplot: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

 Currency
 Benchmark

 USD
 S&P 500 TR USD (USD, SPYZ)

Risk/Reward Analysis

Risk/Reward Analysis					
Securities	10 Yr Std Dev	10 Yr Mean			
ProFunds Biotechnology UltraSector Inv(USD,BIPIX)	28.50	23.32			
Putnam American Government Income Y(USD,PATYX)	3.92	5.08			
Putnam Diversified Income A(USD,PDINX)	10.64	4.76			
Tanger Factory Outlet Centers Inc(USD,SKT)	19.76	15.74			
■ Benchmark	14.72	8.20			
Portfolio	13.97	11.48			

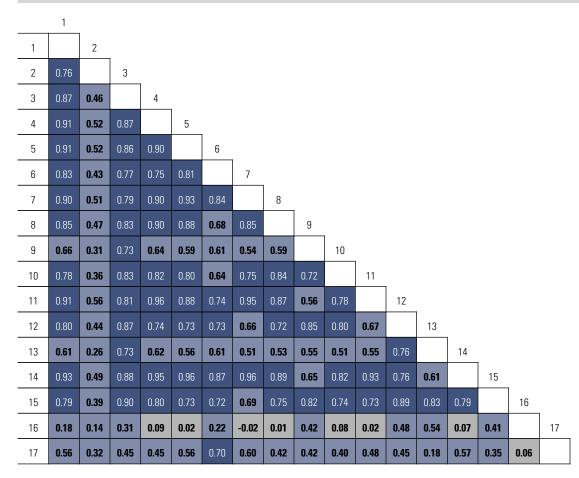
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Correlation Matrix 10-31-2004 to 10-31-2014: Samuel A. Client: Clients of Wealthcare Financial Group, Inc.™

Report Currency

USD

Correlation Matrix 10 Year



Investment Kev

- Portfolio
- 2 ProFunds Biotechnology UltraSector Inv (USD, BIPIX)
- 3 Franklin Income Adv (USD, FRIAX)
- 4 iShares Russell Mid-Cap Growth (USD, IWP)
- 5 iShares S&P 500 Value (USD, IVE)
- 6 Cohen & Steers Real Estate Securities I (USD, CSDIX)
- 7 iShares Russell 2000 Value (USD, IWN)
- 8 Oakmark Equity & Income I (USD, OAKBX)
- 9 Federated Emerging Market Debt A (USD, IHIAX)
- 10 First Eagle Overseas A (USD, SGOVX)
- 11 iShares Russell 2000 Growth (USD, IWO)
- 12 Oppenheimer Global Strategic Inc A (USD, OPSIX)
- 13 Putnam Diversified Income A (USD, PDINX)
- 14 iShares Russell Mid-Cap Value (USD, IWS)
- 15 Nuveen High Income Bond A (USD, FJSIX)
- 16 Putnam American Government Income Y (USD, PATYX)
- 17 Tanger Factory Outlet Centers Inc (USD, SKT)

The Correlation Matrix demonstrates the relationship of return patterns among investments. It is based upon the correlation coefficient, a number between -1.0 and 1.0. A perfect negative linear relationship between two investments has a correlation of -1.0, whereas a perfect positive linear relationship exists with a correlation of 1.0.

A correlation coefficient of 0.0 indicates no linear relationship between the investments. Correlation information can be valuable in assessing the diversification effect of combining an investment with other investing options.

Degree of Correlation

High	Moderate	None	Mod. Negative	Highly Negative
0.70 to 1.00	0.11 to 0.69	0.10 to -0.10	-0.11 to -0.69	-0.70 to -1.00



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Portfolio X-Ray Report Disclosure Statement

General

This report summarizes the composition characteristics of a portfolio of securities. It considers broad asset allocation and regional exposure, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behavior in the future.

The Portfolio X-Ray report is supplemental sales literature and must be preceded or accompanied by the fund's/policy's current prospectus or equivalent. Please read these carefully before investing. In all cases, this disclosure statement should accompany the Portfolio X-Ray report. Morningstar is not itself a FINRA-member firm.

Data for this analysis is collected in several ways. For mutual funds, closed-end funds, exchange-traded funds, and variable annuity subaccounts, equity data is based upon Morningstar's analysis of the holdings, which are provided periodically by the fund to Morningstar. For fixed-income securities included in these products, duration and other data is provided by the fund company. For separately managed accounts, data for the account composite reflecting the average investor's experience is provided directly by the manager. Stock data is based upon Morningstar analysis.

An investment in the funds/subaccounts listed in this report is not insured or guaranteed by the Federal Deposit Insurance Corporation (FDIC) or any other government agency.

The information contained in this report is from the most recent information available to Morningstar as of the release date, and may or may not be an accurate reflection of the current composition of the securities included in the portfolio. There is no assurance that the weightings, composition, ratios, etc. will remain the same.

Notes Regarding Included Securities

A closed-end fund is an investment company, which typically makes one public offering of a fixed number of shares. Thereafter, shares are traded on a secondary market such as the New York Stock Exchange. As a result, the secondary market price may be higher or lower than the closed-end fund's net asset value (NAV). If these shares trade at a price above their NAV, they are said to be trading at a premium. Conversely, if they are trading at a price below their NAV, they are said to be trading

at a discount.

An exchange-traded fund (ETF) is an investment company that typically has an investment objective of striving to achieve a similar return as a particular market index. The ETF will invest in either all or a representative sample of the securities included in the index it is seeking to imitate. ETFs can be traded on a secondary market and thus have a market price that may be higher or lower than its net asset value. If these shares trade at a price above their NAV, they are said to be trading at a premium. Conversely, if they are trading at a price below their NAV, they are said to be trading at a discount.

The market price noted on the Detail Report is the price of the ETF as of the close of trading on the last business day at month-end. This date is listed at the top of the Detail Report.

A holding company depository receipt (HOLDR) is similar to an ETF, but is focused on narrow industry groups and initially owns 20 stocks which are unmanaged, and can become more concentrated due to mergers, or the disparate performance of their holdings. HOLDRs can only be bought in 100-share increments. Investors may exchange shares of a HOLDR for its underlying stocks at any time.

A money market fund is an investment company that invests in commercial paper, banker's acceptances, repurchase agreements, government securities, certificates of deposit and other highly liquid securities, and pays money market rates of interest. Money markets are not FDIC-insured, may lose money, and are not guaranteed by a bank or other financial institution. Although the money market seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund.

Variable annuities are tax-deferred investments structured to convert a sum of money into a series of payments over time. Variable annuity policies have limitations and are not viewed as short-term liquid investments. An insurance company's fulfillment of a commitment to pay a minimum death benefit, a schedule of payments, a fixed investment account guaranteed by the insurance company, or another form of guarantee depends on the claims-paying ability of the issuing insurance company. Any such guarantee does not affect or apply to the investment return or principal value of the separate account and its subaccount. The financial ratings quoted for an insurance company do not apply to the separate account and its subaccount. If the variable annuity subaccount is invested in a money-market fund, although it seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund.

Variable life insurance is a cash-value life insurance product that has a variable cash value and/or death benefit depending on the investment performance of the subaccount into which premium payments are invested. Unlike traditional life insurance, variable life insurance has inherent risks associated with it, including market volatility, and is not viewed as a short-term liquid investment. For more information on a variable life product, including each subaccount, please read the current prospectus. Please note, the financial ratings noted on the report are quoted for an insurance company and do not apply to the separate account and its subaccount. If the variable life subaccount is invested in a money-market fund, although it seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund.

Before investing in a 529 portfolio, an investor should consider whether the investor's or designated beneficiary's home state offers any state tax or other benefits that are only available for investments in such state's 529 college savings plan.

A bond is a debt security. When an investor purchases a bond, the purchase amount is lent to a government, municipality, corporation or other entity known as an issuer. The issuer promises to pay a specified rate of interest during the life of the bond and repay the face value of the bond when it matures. Individual bond issue data, price evaluations, and effective duration are provided by Interactive Data Corporation.

Asset Allocation

The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

In the graph and table, allocation to the classes is shown for long positions, short positions, and net (long positions net of short) positions. These new portfolio statistics help investors look "under the hood" of a portfolio. These statistics summarize what the managers are buying and how they are positioning the portfolio. When short positions are captured in these portfolio statistics, investors get a more robust description of the funds' exposure and risk.

Most managed product portfolios hold fairly conventional securities, such as long positions in stocks and bonds. Other portfolios use other investment strategies or securities, such as short positions or derivatives, to reduce transaction costs, enhance returns, or reduce risk. Some of these securities and strategies behave like conventional securities, while others have unique return and risk characteristics.



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Most portfolios take long positions in securities. Long positions involve buying the security outright and then selling it later, with the hope that the security price rises over time. In contrast, short positions are taken to benefit from anticipated price declines. In this type of transaction, the investor borrows the security from another investor, sells it and receives cash, and then is obligated to buy it back at some point in the future. If the price falls after the short sale, the investor will have sold high and can now buy low to close the short position and lock in a profit. However, if the price of the security increases after the short sale, the investor will experience losses by buying it at a higher price than the sale price.

The strategy of selling securities short is prevalent in specialized portfolios, such as long-short, market-neutral, bear-market, and hedge funds. Most conventional portfolios do not typically short securities, although they may reserve the right to do so under special circumstances. Funds may also short derivatives, and this is sometimes more efficient than shorting individual securities. Short positions produce negative exposure to the security that is being shorted. This means that when the security rises in value, the short position will fall in value and vice versa. Morningstar's portfolio statistics will capture this negative exposure. For example, if a fund has many short stock positions, the percent of assets in stocks in the asset allocation breakdown may be negative. Funds must provide their broker with cash collateral for the short position, so funds that short often have a large cash position, sometimes even exceeding 100% cash.

World Regions

This data set provides a broad breakdown of a portfolio's geographical exposure, by region and by market maturity. Only non-cash long equity assets are evaluated in determining the exposure. Not Classified indicates the percentage of the equity portion of the portfolio for which Morningstar is unable to assess region or origin.

Stock Sectors

This table shows the percentage of the portfolio's long equity assets invested in each of the three supersectors (Cyclical, Sensitive, and Defensive) and 11 major industry subclassifications. The Sector Graph accompanying the table demonstrates the sector orientation of the portfolio.

Fixed Income Sectors

This table shows the percentage of the portfolio's long fixed income assets invested in each of the six supersectors (Government, Municipal, Corporate, Securitized, Cash & Equivalents, and Derivative). The Sector Graph accompanying the table demonstrates the sector weighting of the

portfolio against the benchmark.

Morningstar Style Box Diversification

The Morningstar Style Box reveals a fund's investment style as of the date noted on this report.

For equity funds the vertical axis shows the market capitalization of the long stocks owned and the horizontal axis shows investment style (value, blend, or growth).

For fixed-income funds, the vertical axis shows the credit quality of the long bonds owned and the horizontal axis shows interest rate sensitivity as measured by a bond's effective duration.

Morningstar seeks credit rating information from fund companies on a periodic basis (e.g., quarterly). In compiling credit rating information Morningstar accepts credit ratings reported by fund companies that have been issued by all Nationally Recognized Statistical Rating Organizations (NRSROs). For a list of all NRSROs, please visit http://www.sec.gov/divisions/marketreg/ratingagencv.htm. Additionally, Morningstar accepts foreign credit ratings from widely recognized or registered rating agencies. If two rating organizations/agencies have rated a security, fund companies are to report the lower rating; if three or more organizations/agencies have rated a security, fund companies are to report the median rating, and in cases where there are more than two organization/agency ratings and a median rating does not exist, fund companies are to use the lower of the two middle ratings. PLEASE NOTE: Morningstar, Inc. is not itself an NRSRO nor does it issue a credit rating on the fund. An NRSRO or rating agency ratings can change from time-to-time.

For credit quality, Morningstar combines the credit rating information provided by the fund companies with an average default rate calculation to come up with a weighted-average credit quality. The weighted-average credit quality is currently a letter that roughly corresponds to the scale used by a leading NRSRO. Bond funds are assigned a style box placement of "low", "medium", or "high" based on their average credit quality. Funds with a low credit quality are those whose weighted-average credit quality is determined to be less than "BBB-"; medium are those less than "AA-", but greater or equal to "BBB-"; and high are those with a weighted-average credit quality of "AA-" or higher. When classifying a bond portfolio, Morningstar first maps the NRSRO credit ratings of the underlying holdings to their respective default rates (as determined by Morningstar's analysis of actual historical default rates). Morningstar then averages these default rates to determine the average default rate for the entire bond fund. Finally, Morningstar maps this

average default rate to its corresponding credit rating along a convex curve.

For interest-rate sensitivity, Morningstar obtains from fund companies the average effective duration. Generally, Morningstar classifies a fixed-income fund's interest-rate sensitivity based on the effective duration of the Morningstar Core Bond Index (MCBI), which is currently three years. The classification of Limited will be assigned to those funds whose average effective duration is between 25% to 75% of MCBI's average effective duration; funds whose average effective duration is between 75% to 125% of the MCBI will be classified as Moderate; and those that are at 125% or greater of the average effective duration of the MCBI will be classified as Extensive.

For municipal bond funds, Morningstar also obtains from fund companies the average effective duration. In these cases static breakpoints are utilized. These breakpoints are as follows: (i) Limited: 4.5 years or less; (ii) Moderate: more than 4.5 years but less than 7 years; and (iii) Extensive: more than 7 years. In addition, for non-US taxable and non-US domiciled fixed income funds static duration breakpoints are used: (i) Limited: less than or equal to 3.5 years; (ii) Moderate: greater than 3.5 and less than equal to 6 years; (iii) Extensive: greater than 6 years.

The below referenced data elements are a weighted average of the long holdings in the portfolio.

Price/Earnings Ratio: The asset-weighted average of the price/earnings ratios of the stocks in the portfolio. The P/E ratio of a stock is calculated by dividing the current price of the stock by its trailing 12-months' earnings per share.

Price/Cashflow: The asset-weighted average of the price/cash flow ratios of stocks in a portfolio. Price/cash flow shows the ability of a business to generate cash and acts as a gauge of liquidity and solvency.

Price/Book Ratio is a weighted average of the price/book ratios of all the stocks in the underlying fund's portfolio. The P/B ratio of a company is calculated by dividing the market price of its stock by the company's pershare book value. Stocks with negative book values are excluded from this calculation.

Price/Sales is the asset-weighted average of the portfolio's stock's prices divided by the respective company's sales per share.

Geometric Average Capitalization is the overall size of a stock fund's



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portfolio as the geometric mean of the market capitalization for all of the stocks it owns. It's calculated by raising the market capitalization of each stock to a power equal to that stock's stake in the portfolio. The resulting numbers are multiplied together to produce the geometric mean of the market caps of the stocks in the portfolio, which is reported as geometric average cap.

Effective duration is a time measure of a bond's interest-rate sensitivity. In computing the average, Morningstar weights the duration of each fixed-income holding within the portfolio by the percentage of fixed income assets it represents compared with the entire portfolio.

Effective maturity is used for holdings in the taxable fixed-income category. This is a weighted average of all the maturities of the bonds in a portfolio, computed by weighting each maturity date by the market value of the security.

Credit quality breakdowns are shown for corporate-bond holdings and depict the quality of bonds in the underlying portfolio. The report shows the percentage of fixed-income securities that fall within each credit quality rating as assigned by an NRSRO. Bonds not rated by an NRSRO are included in the not rated (NR) category.

Top 10 Underlying Holdings

This section indicates the 10 most heavily weighted underlying holdings in the portfolio. It identifies the percentage of assets that each holding represents in the portfolio, the security type, the sector classification, and the country of origin.

Portfolio Snapshot Report Disclosure Statement

General

Investment portfolios illustrated in this report can be scheduled or unscheduled. With an unscheduled portfolio, the user inputs only the portfolio holdings and their current allocations. Morningstar calculates returns using the given allocations assuming monthly rebalancing. Taxes, loads, and sales charges are not taken into account.

With scheduled portfolios, the user inputs the date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance. A hypothetical illustration is one type of scheduled portfolio.

Both scheduled and unscheduled portfolios are theoretical, for illustrative purposes only, and are not reflective of an investor's actual experience. For both scheduled and unscheduled portfolios, the performance data given represents past performance and should not be considered indicative of future results. Principal value and investment return of stocks, mutual funds, and variable annuity/life products will fluctuate, and an investor's shares/units, when redeemed, will be worth more or less than the original investment. Stocks, mutual funds, and variable annuity/life products are not FDIC-insured, may lose value, and are not guaranteed by a bank or other financial institution. Portfolio statistics change over time.

Used as supplemental sales literature, the Portfolio Snapshot report must be preceded or accompanied by the fund/policy's current prospectus or equivalent. In all cases, this disclosure statement should accompany the Portfolio Snapshot report. Morningstar is not itself a FINBA-member firm

The underlying holdings of the portfolio are not federally or FDIC-insured and are not deposits or obligations of, or guaranteed by any financial institution. Investing in securities involves investment risks, including possible loss of principal and fluctuation in value.

The information contained in this report is from the most recent information available to Morningstar as of the release date, and may or may not be an accurate reflection of the current composition of the securities included in the portfolio. There is no assurance that the weightings, composition and ratios will remain the same.

Items to Note Regarding Certain Underlying Securities

A closed-end fund is an investment company, which typically makes one public offering of a fixed number of shares. Thereafter, shares are traded on a secondary market such as the New York Stock Exchange. As a result, the secondary market price may be higher or lower than the closed-end fund's net asset value (NAV). If these shares trade at a price above their NAV, they are said to be trading at a premium. Conversely, if they are trading at a price below their NAV, they are said to be trading at a discount.

An exchange-traded fund (ETF) is an investment company that typically has an investment objective of striving to achieve a similar return as a particular market index. The ETF will invest in either all or a representative sample of the securities included in the index it is seeking to imitate. Like closed-end funds, an ETF can be traded on a secondary market and thus have a market price that may be higher or lower than its net asset value. If these shares trade at a price above

their NAV, they are said to be trading at a premium. Conversely, if they are trading at a price below their NAV, they are said to be trading at a discount

A money-market fund is an investment company that invests in commercial paper, banker's acceptances, repurchase agreements, government securities, certificates of deposit and other highly liquid securities, and pays money market rates of interest. Money markets are not FDIC-insured, may lose money, and are not guaranteed by a bank or other financial institution. Although the money market seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund.

A unit investment trust (UIT) is an investment company organized under a trust agreement between a sponsor and trustee. UITs typically purchase a fixed portfolio of securities and then sell units in the trust to investors. The major difference between a UIT and a mutual fund is that a mutual fund is actively managed, while a UIT is not. On a periodic basis, UITs usually distribute to the unit holder their pro rata share of the trust's net investment income and net realized capital gains, if any. If the trust is one that invests only in tax-free securities, then the income from the trust is also tax-free. UITs generally make one public offering of a fixed number of units. However, in some cases, the sponsor will maintain a secondary market that allows existing unit holders to sell their units and for new investors to buy units.

Variable annuities are tax-deferred investments structured to convert a sum of money into a series of payments over time. Variable annuity policies have limitations and are not viewed as short-term liquid investments. An insurance company's fulfillment of a commitment to pay a minimum death benefit, a schedule of payments, a fixed investment account guaranteed by the insurance company, or another form of guarantee depends on the claims-paying ability of the issuing insurance company. Any such guarantee does not affect or apply to the investment return or principal value of the separate account and its subaccount. The financial ratings quoted for an insurance company do not apply to the separate account and its subaccount. If the variable annuity subaccount is invested in a money-market fund, it seeks to preserve a stable per share value (i.e. \$1.00 per share), but it is possible to lose money by investment in the fund.

Variable life insurance is a cash-value life insurance that has a variable cashvalue and/or death benefit depending on the investment performance of the subaccount into which premium payments are invested. Unlike traditional life insurance, variable life insurance has inherent risks associated with it, including market volatility, and is not



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viewed as a short-term liquid investment. For more information on a variable life product, including each subaccount, please read the current prospectus. Please note, the financial ratings noted on the report are quoted for an insurance company and do not apply to the separate account and its subaccount. If the variable life subaccount is invested in a money-market fund, it seeks to preserve a stable per share value (i.e. \$1.00 per share), but it is possible to lose money by investment in the fund

A bond is a debt security. When an investor purchases a bond, the purchase amount is lent to a government, municipality, corporation or other entity known as an issuer. The issuer promises to pay a specified rate of interest during the life of the bond and repay the face value of the bond when it matures. Individual bond issue data, price evaluations, and effective duration are provided by Interactive Data Corporation.

Pre-inception Returns

The analysis in this report may be based, in part, on adjusted historical returns for periods prior to the fund's actual inception. These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect the fees and expenses of this share class. These fees and expenses are referenced in the report's list of holdings and again on the standardized returns page. When pre-inception data is presented in the report, the header at the top of the report will indicate this and the affected data elements will be displayed in italics.

While the inclusion of pre-inception data provides valuable insight into the probable long-term behavior of newer share classes of a fund, investors should be aware that an adjusted historical return can only provide an approximation of that behavior. For example, the fee structures of a retail share class will vary from that of an institutional share class, as retail shares tend to have higher operating expenses and sales charges. These adjusted historical returns are not actual returns. Calculation methodologies utilized by Morningstar may differ from those applied by other entities, including the fund itself.

Scheduled Portfolio Trailing Returns

Scheduled Portfolios are customized by the user to account for loads, taxes, cash flows and specific investment dates. Scheduled portfolios use the portfolio's investment history to calculate final market values and returns. For scheduled portfolios, both individual holdings and portfolio returns are internal-rate-of-return calculations that reflect the timing and dollar size of all purchases and sales. For stocks and mutual funds, sales charges and tax rates are taken into account as specified by the user (except in the pre-tax returns, which reflect the impact of sales charges but not taxes). Note that in some scheduled portfolio

illustrations, dividends and capital gains distributions, if applicable, are reinvested at the end of the month in which they are made at the monthend closing price. This can cause discrepancies between calculated returns and actual investor experience.

The trailing returns for scheduled portfolios commence at the end of the day on the investment start date. All front-load fees and beginning of period asset-based fees are deducted at the start of the day, therefore these fees will not be incorporated within the trailing return time period that matches the whole investment time period. For example, an investor pays \$10,000 for security A with a 5% front-load and generates a 5-year Hypothetical Illustration that shows an end value of \$12,500. Assuming no cash inflows or outflows aside from the initial investment and end value, the whole investment time period return will be 4.56% ((12,500/10,000)^(1/5)-1) while the 5-year trailing return will be 5.64% ((10,000)^(1/5)-1).

Scheduled Portfolio Returns-Based Performance Data

For scheduled portfolios, the monthly returns used to calculate alphas, betas, R-squareds, standard deviations, Sharpe ratios and best/worst time-period data are internal rates of return.

Important VA Disclosure for Scheduled Portfolios

For variable annuity products, policy level charges (other than front-end loads, if input by the advisor) are not factored into returns. When withdrawals and liquidations are made, increases in value over the purchase price are taxed at the capital gains rate that is currently in effect. This is not reflective of the actual tax treatment for these products, which requires the entire withdrawal to be taxed at the income tax rate. If adjusted for sales charges and the effects of taxation, the subaccount returns would be reduced.

Scheduled Portfolio Investment Activity Graph

The historic portfolio values graphed are those used to track the portfolio when calculating returns.

Unscheduled Portfolio Returns

Monthly total returns for unscheduled portfolios are calculated by applying the ending period holding weightings supplied by the user to an individual holding's monthly returns. When monthly returns are unavailable for a holding (ie. due to it not being in existence during the historical period being reported), the remaining portfolio holdings are reweighted to maintain consistent proportions. Inception dates are listed in the Disclosure for Standardized and Tax Adjusted Returns. Trailing returns are calculated by geometrically linking these weighted-average monthly returns. Unscheduled portfolio returns thus assume monthly

rebalancing. Returns for individual holdings are simple time-weighted trailing returns. Neither portfolio returns nor holding returns are adjusted for loads or taxes, and if they were, the returns stated would be reduced. The returns stated assume the reinvestment of dividends and capital gains. Mutual fund returns include all ongoing fund expenses. VA/VL returns reflect subaccount level fund expenses, including M&E expenses, administration fees, and actual ongoing fund-level expenses.

Unscheduled Portfolio Investment Activity Graph

The historic performance data graphed is extrapolated from the ending portfolio value based on monthly returns.

Benchmark Returns

Benchmark returns may or may not be adjusted to reflect ongoing expenses such as sales charges. An investment's portfolio may differ significantly from the securities in the benchmark.

Returns for custom benchmarks are calculated by applying user-supplied weightings to each benchmark's returns every month. Trailing returns are calculated by geometrically linking these weighted-average monthly returns. Custom benchmark returns thus assume monthly rebalancing.

Standardized Returns

For mutual funds, standardized return is total return adjusted for sales charges, and reflects all ongoing fund expenses. Following this disclosure statement, standardized returns for each portfolio holding are shown.

For money-market mutual funds, standardized return is total return adjusted for sales charges and reflects all ongoing fund expenses. Current 7-day yield more closely reflects the current earnings of the money-market fund than the total return quotation.

For VA subaccounts, standardized return is total return based on the inception date within the separate account and is adjusted to reflect recurring and non-recurring charges such as surrender fees, contract charges, maximum front-end load, maximum deferred load, maximum M&E risk charge, administration fees and actual ongoing fund-level expenses.

For ETFs, the standardized returns reflect performance, both at market price and NAV price, without adjusting for the effects of taxation or brokerage commissions. These returns are adjusted to reflect all ongoing ETF expenses and assume reinvestment of dividends and capital gains. If adjusted, the effects of taxation would reduce the performance quoted.



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The charges and expenses used in the standardized returns are obtained from the most recent prospectus and/or shareholder report available to Morningstar. For mutual funds and VAs, all dividends and capital gains are assumed to be reinvested. For stocks, stock acquired via divestitures is assumed to be liquidated and reinvested in the original holding.

Non-Standardized Returns

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of dividends and capital gains. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. Please note these returns can include pre-inception data and if included, this data will be represented in italics.

For money-market funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of dividends and capital gains. If adjusted for sales charges and the effects of taxation, the money-market returns would be reduced

For VA and VL subaccounts, non-standardized returns illustrate performance that is adjusted to reflect recurring and non-recurring charges such as surrender fees, contract charges, maximum front-end load, maximum deferred load, maximum M&E risk charge, administrative fees and underlying fund-level expenses for various time periods. Non-standardized performance returns assume reinvestment of dividends and capital gains. If adjusted for the effects of taxation, the subaccount returns would be significantly reduced. Please note these returns can include pre-inception data and if included, this data will be represented in italics.

Investment Advisory Fees

The investment(s) returns do not necessarily reflect the deduction of all investment advisory fees. Client investment returns will be reduced if additional advisory fees are incurred such as deferred loads, redemption fees, wrap fees, or other account charges.

Asset Allocation

The weighting of the portfolio in various asset classes, including "Other", is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks. "Not classified" represents the portion of the portfolio that Morningstar could not classify at all, due to missing data.

In the graph and table, allocation to the classes is shown for long

positions, short positions, and net (long positions net of short) positions. These new portfolio statistics help investors look "under the hood" of a portfolio. These statistics summarize what the managers are buying and how they are positioning the portfolio. When short positions are captured in these portfolio statistics, investors get a more robust description of the funds' exposure and risk.

Most managed product portfolios hold fairly conventional securities, such as long positions in stocks and bonds. Other portfolios use other investment strategies or securities, such as short positions or derivatives, to reduce transaction costs, enhance returns, or reduce risk. Some of these securities and strategies behave like conventional securities, while others have unique return and risk characteristics.

Most portfolios take long positions in securities. Long positions involve buying the security outright and then selling it later, with the hope that the security price rises over time. In contrast, short positions are taken to benefit from anticipated price declines. In this type of transaction, the investor borrows the security from another investor, sells it and receives cash, and then is obligated to buy it back at some point in the future. If the price falls after the short sale, the investor will have sold high and can now buy low to close the short position and lock in a profit. However, if the price of the security increases after the short sale, the investor will experience losses by buying it at a higher price than the sale price.

The strategy of selling securities short is prevalent in specialized portfolios, such as long-short, market-neutral, bear-market, and hedge funds. Most conventional portfolios do not typically short securities, although they may reserve the right to do so under special circumstances. Funds may also short derivatives, and this is sometimes more efficient than shorting individual securities. Short positions produce negative exposure to the security that is being shorted. This means that when the security rises in value, the short position will fall in value and vice versa. Morningstar's portfolio statistics will capture this negative exposure. For example, if a fund has many short stock positions, the percent of assets in stocks in the asset allocation breakdown may be negative. Funds must provide their broker with cash collateral for the short position, so funds that short often have a large cash position, sometimes even exceeding 100% cash.

Investment Style

The Morningstar Style Box reveals a fund's investment style as of the date noted on this report.

For equity funds, the vertical axis shows the market capitalization of the

stocks owned and the horizontal axis shows investment style (value, core, or growth).

For fixed-income funds, the vertical axis shows the credit quality of the bonds owned and the horizontal axis shows interest rate sensitivity as measured by a bond's effective duration.

Morningstar seeks credit rating information from fund companies on a periodic basis (e.g. quarterly). In compiling credit rating information Morningstar accepts credit ratings reported by fund companies that have been issued by all Nationally Recognized Statistical Rating Organizations (NRSROs). For a list of all NRSROs, please visit http://www.sec.gov/divisions/marketreg/ratingagency.htm. Additionally, Morningstar accepts foreign credit ratings from widely recognized or registered rating agencies. If two rating organizations/agencies have rated a security, fund companies are to report the lower rating; if three or more organizations/agencies have rated a security, fund companies are to report the median rating, and in cases where there are more than two organization/agency ratings and a median rating does not exist, fund companies are to use the lower of the two middle ratings. PLEASE NOTE: Morningstar, Inc. is not itself an NRSRO nor does it issue a credit rating on the fund. An NRSRO or rating agency ratings can change from time to time.

For credit quality, Morningstar combines the credit rating information provided by the fund companies with an average default rate calculation to come up with a weighted-average credit quality. The weightedaverage credit quality is currently a letter that roughly corresponds to the scale used by a leading NRSRO. Bond funds are assigned a style box placement of "low", "medium", or "high" based on their average credit quality. Funds with a low credit quality are those whose weightedaverage credit quality is determined to be less than "BBB-"; medium are those less than "AA-", but greater or equal to "BBB-"; and high are those with a weighted-average credit quality of "AA-" or higher. When classifying a bond portfolio. Morningstar first maps the NRSRO credit ratings of the underlying holdings to their respective default rates (as determined by Morningstar's analysis of actual historical default rates). Morningstar then averages these default rates to determine the average default rate for the entire bond fund. Finally, Morningstar maps this average default rate to its corresponding credit rating along a convex curve.

For interest-rate sensitivity, Morningstar obtains from fund companies the average effective duration. Generally, Morningstar classifies a fixed-income fund's interest-rate sensitivity based on the effective duration of the Morningstar Core Bond Index (MCBI), which is currently three years.



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The classification of Limited will be assigned to those funds whose average effective duration is between 25% to 75% of MCBI's average effective duration; funds whose average effective duration is between 75% to 125% of the MCBI will be classified as Moderate; and those that are at 125% or greater of the average effective duration of the MCBI will be classified as Extensive.

For municipal bond funds, Morningstar also obtains from fund companies the average effective duration. In these cases static breakpoints are utilized. These breakpoints are as follows: (i) Limited: 4.5 years or less; (ii) Moderate: more than 4.5 years but less than 7 years; and (iii) Extensive: more than 7 years. In addition, for non-US taxable and non-US domiciled fixed income funds static duration breakpoints are used: (i) Limited: less than or equal to 3.5 years; (iii) Moderate: greater than 3.5 and less than equal to 6 years; (iiii) Extensive: greater than 6 years.

Stock Regions

This section provides the allocation of the portfolio's long stock positions to the world regions, in comparison with a benchmark.

Risk and Return

Standard deviation is a statistical measure of the volatility of a portfolio's returns around its mean.

Mean represents the annualized geometric return for the period shown.

Sharpe ratio uses a portfolio's standard deviation and total return to determine reward per unit of risk.

Alpha measures the difference between a portfolio's actual returns and its expected performance, given its beta and the actual returns of the benchmark index. Alpha is often seen as a measurement of the value added or subtracted by a portfolio's manager.

Beta is a measure of the degree of change in value one can expect in a portfolio given a change in value in a benchmark index. A portfolio with a beta greater than one is generally more volatile than its benchmark index, and a portfolio with a beta of less than one is generally less volatile than its benchmark index.

R-squared reflects the percentage of a portfolio's movements that is explained by movements in its benchmark index, showing the degree of correlation between the portfolio and a benchmark. This figure is also helpful in assessing how likely it is that alpha and beta are statistically significant.

Portfolio Yield

The dividend yield produced for the most recent 12 months is presented.

Fundamental Analysis

The below referenced data elements are a weighted average of the long equity holdings in the portfolio.

The median market capitalization of a subaccount's equity portfolio gives you a measure of the size of the companies in which the subaccount invests.

The Price/Cash Flow ratio is a weighted average of the price/cash-flow ratios of the stocks in a subaccounts portfolio. Price/cash-flow shows the ability of a business to generate cash and acts as a gauge of liquidity and solvency.

The Price/Book ratio is a weighted average of the price/book ratios of all the stocks in the underlying fund's portfolio. The P/B ratio of a company is calculated by dividing the market price of its stock by the company's per-share book value. Stocks with negative book values are excluded from this calculation.

The Price/Earnings ratio is calculated by dividing the market value of the equity assets by the trailing 12 month earnings. The 12 month earnings value comes from multiplying the number of shares and the adjusted trailing 12 months' earnings per share for each equity asset and summing the results.

The Price/Sales ratio is a weighted average of the price/sales ratios of the stocks in the underlying fund's portfolio. The P/S ratio of a stock is calculated by dividing the current price of the stock by its trailing 12 months' revenues per share. In computing the average, Morningstar weights each portfolio holding by the percentage of equity assets it represents.

The return on assets (ROA) is the percentage a company earns on its assets in a given year. The calculation is net income divided by end-of-vear total assets, multiplied by 100.

The Return on Equity (ROE) is the percentage a company earns on its shareholders' equity in a given year. The calculation is net income divided by end-of-year net worth, multiplied by 100.

Market Maturity shows the percentage of a holding's long common stocks that are domiciled in developed and emerging markets.

The data elements listed below are a weighted average of the long fixed income holdings in the portfolio.

Average maturity is used for holdings in the taxable fixed-income category. This is a weighted average of all the maturities of the bonds in a portfolio, computed by weighting each maturity date by the market value of the security.

Credit quality breakdowns are shown for corporate-bond holdings and depict the quality of bonds in the underlying portfolio. The report shows the percentage of fixed-income securities that fall within each credit quality rating as assigned by an NRSRO. Bonds not rated by an NRSRO are included in the not rated (NR) category.

Debt as a percentage of capital is calculated by dividing long-term debt by total capitalization (the sum of common equity plus preferred equity plus long-term debt). This figure is not provided for financial companies.

Duration is a time measure of a bond's interest-rate sensitivity.

Net Margin is a measure of profitability. It is equal to annual net income divided by revenues from the same period for the past five fiscal years, multiplied by 100.

Type Weightings divide the stocks in a given holding's portfolio into eight type designations, each of which defines a broad category of investment characteristics. Not all stocks in a given holding's portfolio are assigned a type. These stocks are grouped under NA.

The data elements listed below are a weighted average of the total holdings in the portfolio.

The average expense ratio is the percentage of assets deducted each year for operating expenses, management fees, and all other asset-based costs incurred by the fund, excluding brokerage fees. Please note for mutual funds, variable annuities/life, ETFs and closed-end funds, we use the gross prospectus ratio as provided in the prospectus. Separate accounts and stocks are excluded from the average expense ratio.

Potential capital gains exposure is the percentage of a holding's total assets that represent capital appreciation.

Stock Intersection Report Disclosure Statement



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Used as supplemental sales literature, the Stock Intersection report must be preceded or accompanied by the fund's/policy's current prospectus or equivalent. In all cases, this disclosure statement should accompany the Stock Intersection report. Morningstar is not itself a FINRA-member firm. Information contained in the report is from the most recent information available to Morningstar.

The Stock Intersection report reviews the top 50 holdings in the portfolio to identify, at a glance, the portfolio's overall weighting in a particular security or sector. This report only displays the top 50 holdings; the investor's portfolio may hold substantially more.

Note that while the investor does not own the securities held by an open-end fund, closed-end fund, or similar investment, the holdings are relevant in reviewing the overall asset allocation and diversification. This report is not an offer or recommendation by Morningstar to purchase or liquidate any security listed.

Percentage of Portfolio

The Percentage of Portfolio column indicates the percentage of net assets any given security (either as an individual holding or as an underlying stock) makes up as an overall position of the portfolio.

Holding Portfolio Date

The Portfolio Date is the date that the fund's portfolio was last updated. When making comparisons among funds, it is an important date to keep in mind. Although Morningstar tries to ensure that we receive timely information, we don't always receive current information from fund companies. By law, funds need only report this information two times during the calendar year, and they have two months after the report date to actually release the shareholder report and portfolio. Therefore, it is possible that a fund's portfolio could be up to eight months old at the time of publication.

Sector

Morningstar breaks down all equities into the following sectors: Consumer Defensive, Healthcare, Utilities, Communication Services, Energy, Industrials, Technology, Basic Materials, Consumer Cyclical, Financial Services, and Real Estate.

Disclosure for Risk/Reward Graph

General Disclosures

This report is intended as supplemental sales literature and must be preceded or accompanied by current prospectus or equivalent. Please read these carefully before investing. Morningstar is not itself a FINRAmember firm.

The information contained in this report is from the most recent information available to Morningstar as of the release date, and may or may not be an accurate reflection of the current composition of the securities included in the portfolio. There is no assurance that the weightings, compositions, and ratios will remain the same.

Ibbotson Associates, Inc. and Morningstar Associates, LLC, both a registered investment advisor and wholly owned subsidiary of Morningstar, Inc., provide various institutional investment consulting services, including asset allocation advice to investment advisers who have or will be creating a fund-of-fund/asset allocation product. However, despite the fact that such relationships may exist, the information displayed for those products will not be influenced as they are objective measures and/or are derived by quantitative driven formulas (i.e., Morningstar Rating).

Notes Regarding Included Securities

A closed-end fund is an investment company, which typically makes one public offering of a fixed number of shares. Thereafter, shares are traded on a secondary market such as the New York Stock Exchange. As a result, the secondary market price may be higher or lower than the closed-end fund's net asset value (NAV). If these shares trade at a price above their NAV, they are said to be trading at a premium. Conversely, if they are trading at a price below their NAV, they are said to be trading at a discount.

An exchange-traded fund (ETF) is an investment company that typically has an investment objective of striving to achieve a similar return as a particular market index. The ETF will invest in either all or a representative sample of the securities included in the index it is seeking to imitate. ETFs can be traded on a secondary market and thus have a market price that may be higher or lower than its net asset value. If these shares trade at a price above their NAV, they are said to be trading at a premium. Conversely, if they are trading at a price below their NAV, they are said to be trading at a discount.

A holding company depository receipt (HOLDR) is similar to an ETF, but is focused on narrow industry groups and initially owns 20 stocks which are unmanaged, and can become more concentrated due to mergers, or the disparate performance of their holdings. HOLDRs can only be bought

in 100-share increments. Investors may exchange shares of a HOLDR for its underlying stocks at any time.

A money market fund is an investment company that invests in commercial paper, banker's acceptances, repurchase agreements, government securities, certificates of deposit and other highly liquid securities, and pays money market rates of interest. Money markets are not FDIC-insured, may lose money, and are not guaranteed by a bank or other financial institution. Although the money market seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund.

Variable annuities are tax-deferred investments structured to convert a sum of money into a series of payments over time. Variable annuity policies have limitations and are not viewed as short-term liquid investments. An insurance company's fulfillment of a commitment to pay a minimum death benefit, a schedule of payments, a fixed investment account guaranteed by the insurance company, or another form of guarantee depends on the claims-paying ability of the issuing insurance company. Any such guarantee does not affect or apply to the investment return or principal value of the separate account and its subaccount. The financial ratings quoted for an insurance company do not apply to the separate account and its subaccount. If the variable annuity subaccount is invested in a money-market fund, although it seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund.

Variable life insurance is a cash-value life insurance product that has a variable cash value and/or death benefit depending on the investment performance of the subaccount into which premium payments are invested. Unlike traditional life insurance, variable life insurance has inherent risks associated with it, including market volatility, and is not viewed as a short-term liquid investment. For more information on a variable life product, including each subaccount, please read the current prospectus. Please note, the financial ratings noted on the report are quoted for an insurance company and do not apply to the separate account and its subaccount. If the variable life subaccount is invested in a money-market fund, although it seeks to preserve a stable per share value (i.e. \$1.00 per share), it is possible to lose money by investment in the fund

Before investing in a 529 portfolio, an investor should consider whether the investor's or designated beneficiary's home state offers any state tax or other benefits that are only available for investments in such state's 529 college savings plan.



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A bond is a debt security. When an investor purchases a bond, the purchase amount is lent to a government, municipality, corporation or other entity known as an issuer. The issuer promises to pay a specified rate of interest during the life of the bond and repay the face value of the bond when it matures. Individual bond issue data, price evaluations, and effective duration are provided by Interactive Data Corporation.

General Performance Disclosure

The Performance data given represents past performance and should not be considered indicative of future results. Principal value and investment return will fluctuate, so that an investor's shares and/or units when redeemed may be worth more or less than the original investment. Securities in this report are not FDIC-insured, may lose value, and are not guaranteed by a bank or other financial institution.

Total Return/Non Load-Adjusted Return

Total return (also called "Non Load-Adjusted Return" in some reports) reflects performance without adjusting for sales charges or the effects of taxation, but is adjusted to reflect all actual ongoing fund expenses, and assumes reinvestment of dividends and capital gains. It is the return an investor would have experienced if the security was held throughout the period. If adjusted for sales charges and the effects of taxation, the performance quoted would be significantly reduced.

For mutual funds, the analysis in this report may be based, in part, on historical returns for periods prior to the historical performance of the fund's oldest share class, adjusted to reflect the fees and expenses of this share class. While the inclusion of preinception data provides valuable insight into the probable long-term behavior of newer share classes of a fund, investors should be aware that an adjusted historical return can provide only an approximation of that behavior. For example, the fee structures between a retail share class will vary from that of an institutional share class, as retail share classes tend to have higher operating expense and sales charges. These adjusted historical returns are not actual returns. Calculation methodologies utilized by Morningstar may differ from those provided by other entities, including the fund itself. If mutual fund preinception data is included in this report, this data will be represented in the report in italics.

For variable annuity and variable life subaccounts, total return reflects the investment experience of a subaccount since its inception, and extended to the performance history of the underlying insurance fund. Total returns are adjusted to reflect fees & expenses, such as M&E charges, administrative fees, contract charges, fund-level expenses such as management fees and operating fees. Return is not adjusted to

reflect front-end loads or surrender fees. It reflects the return that would be earned by an investor who held the security through the period shown, but did not buy at the beginning or sell at the end. If adjusted for the effects of loads, surrender fees, and taxation, the subaccount returns would be significantly reduced. When subaccount returns reflect pre-inception data, it will be represented in italics.

All separate account performance data is reported as a "composite" of similarly managed portfolios. As such, investors in the same separate account may have slightly different portfolio holdings because each investor has customized account needs, tax considerations and security preferences. The method for calculating composite returns can vary.

The composite performance for each separate account manager may differ from actual returns in specific client accounts during the same period for a number of reasons. Different separate account managers may use different methods in constructing or computing performance figures. Thus, performance and risk figures for different separate account managers may not be fully comparable to each other. Likewise, performance and risk information of certain separate account managers may include only composites of larger accounts, which may or may not have more holdings, different diversification, different trading patterns and different performance than smaller accounts with the same strategy.

Finally, composite performance of the separate account offered by the money manager may or may not reflect the reinvestment of dividends and capital gains.

Gross returns are collected on a monthly and quarterly basis for separate accounts and commingled pools. This information is collected directly from the asset management firm running the product(s). Morningstar calculates total returns, using the raw data (gross monthly and quarterly returns), collected from these asset management firms.

The performance data reported by the separate account managers will not represent actual performance net of management fees, brokerage commissions or other expenses. Management fees as well as other expenses a client may incur will reduce individual returns for that client. Because fees are deducted regularly, the compounding effect will be to increase the impact of the fee deduction on gross account performance by a greater percentage than that of the annual fee charged. For example, if an account is charged a 1% management fee per year and has gross performance of 12% during that same period, the compounding effect of the quarterly fee assessments will result in an actual return of approximately 10.9%. Clients should refer to the

disclosure document of the separate account manager and their advisor for specific information regarding fees and expenses.

For closed-end funds, total return reflects month-end performance without adjusting for the effects of taxation or brokerage commissions, but is adjusted to reflect all ongoing fund expenses. If adjusted, the effects of taxation and commissions would reduce the performance quoted. Market return and NAV return are both presented. Market return provides a good representation of investor experience, whereas NAV return provides a good measure of manager experience. Return assumes reinvestment of dividends and capital gains.

For ETFs and HOLDRs, total return reflects month-end performance without adjusting for brokerage commissions and the effects of taxation, but is adjusted to reflect all actual ongoing ETF fund expenses. If adjusted, the effects of brokerage commissions and taxation would reduce the performance quoted. Market return and NAV return are both presented. Market return provides a good representation of investor experience, whereas NAV return provides a good measure of manager experience. Return assumes reinvestment of dividends and capital gains.

529 Portfolio total return data is collected in one of two ways: the 529 plan provides it or Morningstar calculates it based on the underlying holdings of the 529 portfolio.

When collected from the 529 plan, total return reflects performance without adjusting for sales charges or the effects of taxation, but is adjusted to reflect all actual ongoing fund expenses and assumes reinvestment of dividends and capital gains. If adjusted for sales charges and the effects of taxation, the performance quoted would be reduced

If the 529 plan only supplies Morningstar with the underlying holdings, Morningstar will calculate the performance of the 529 portfolio based on its underlying holdings. Most of the holdings will be investments that Morningstar tracks such as mutual funds and equities. If, however, there is a holding type for which Morningstar does not have data (for example, bonds, cash, money markets, etc.) then the total return calculated will be a weighted average of the holdings for which we have return data. All other underlying holdings will be classified as "other" and will not factor into the total return calculations. When Morningstar calculates the total return based on the underlying holdings, adjusted historical returns are never used in the calculations.

Variable Life Return



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Please refer to the hypothetical illustration in the prospectus which, among other things, shows the effect that fees and charges have on performance. We urge investors to obtain a personalized illustration that reflects the costs of insurance protection.

Risk/Reward Graph

The graph plots the return and risk (measured by standard deviation) for a selection of securities and a benchmark index for the trailing period identified in the report. The table beneath the graph identifies the specific risk and return plot points for the graphed securities and the benchmark index.

The returns noted for a security reflect any sales charges that were applied in the illustration over the time period selected, but do not reflect impacts of taxation. If impacts of taxation were reflected, the returns would be lower than those indicated in the report.

The return plotted in the graph is mean geometric return. Standard deviation is a statistical measure of the volatility of the security's or portfolio's returns in relation to the mean return. The larger the standard deviation, the greater the volatility of return in relation to the mean return.

Correlation Graph Disclosure Statement

The Correlation Graph is supplemental sales literature and therefore must be preceded or accompanied by the funds' and subaccounts' current prospectuses, or equivalent, and a disclosure statement. In all cases, this disclosure statement should accompany the graph reports.

Morningstar is not itself a FINRA-member firm. All data is based on the most recent information available to Morningstar.

Correlation Matrix Graph

The Correlation Matrix is based on the correlation coefficient calculated for the monthly returns of each investment showing in the report against the other investments in the report. The correlation coefficient is a number between -1.0 and 1.0.

If there is a perfect positive linear relationship between the returns of investments, the correlation will be 1.0. A correlation close to 1.0 means that two investments perform similarly—when one investment is

performing above its average return, the other performs above its average return. The opposite is also true—when one investment performs below its average return, the other also performs below its average.

A correlation coefficient of 0.0 means that there is no linear relationship between the returns of two investments. Securities with a correlation coefficient at or near 0 indicate a pattern of returns between two securities that are unrelated.

If there is a perfect negative linear relationship between two investments the correlation coefficient is -1.0. If there is a perfectly negative relationship between two investments, when one investment performs above its average return, the other performs below its average, and vice versa.

Correlation between securities is a helpful measure because it indicates the extent to which securities may serve to improve diversification within a portfolio. Portfolios containing securities with low correlation of returns produce portfolio risk that is lower than the average risk of the individual securities. The lower the correlation between securities, the greater the impact in lowering portfolio risk. Securities with correlations equal to 1.0 indicate a pattern of returns that do not contribute to beneficial diversification in a portfolio and do not lower overall portfolio risk when the securities are combined in a portfolio. Securities with correlations equal to 0.0 or close to 0.0 indicate a pattern of returns that serve to improve diversification effects in a portfolio. Securities with correlations equal to -1.0 or close to -1.0 indicate a pattern of returns that serve to strongly improve diversification effects in a portfolio, notably, lower overall portfolio risk. Note that it is very unusual to have investments with extremely strong negative correlation patterns. Most securities have a correlation above 0

Note that return patterns between securities may change over time. The correlation coefficient between two investments over one period may differ from that of another period.

Further, note that while combining securities with correlation coefficients less than 1.0 in a portfolio can reduce risk, risk cannot be completely eliminated with diversification. There is no guarantee that any particular mix of securities will eliminate risk, reduce your current exposure to risk, or manage your exposure to risk in a way that is tolerable for you.

Individual bond price evaluations are provided by Interactive Data Corporation.

Pre-inception Returns for Mutual Funds and Variable Annuity/LifeSubaccounts

The analysis in these graphs may be based, in part, on adjusted historical returns for periods prior to the fund's actual inception.

For mutual funds, these calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect the fees and expenses of this share class.

For variable annuity or life subaccounts, these calculated returns reflect historical performance of the oldest share class of the underlying insurance fund, adjusted to reflect the same fees and expenses of variable annuity or life contract.

When pre-inception data are presented in the report, the header at the top of the report will indicate this.

While the inclusion of pre-inception data provides valuable insight into the probable long-term behavior of newer share classes of a fund, investors should be aware that an adjusted historical return can only provide an approximation of that behavior. For example, the fee structures between a retail share class will vary from that of an institutional share class, as retail shares tend to have higher operating expenses and sales charges. These adjusted historical returns are not actual returns. Calculation methodologies utilized by Morningstar may differ from those applied by other entities, including the fund itself.

Investment Risks

International/Emerging Market Equities: Investing in international securities involves special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies



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involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility than the overall market average.

Mid Cap Equities: Portfolios that invest in companies with market capitalization below \$10 billion involve additional risks. The securities of these companies may be more volatile and less liquid than the securities of larger companies.

High-Yield Bonds: Portfolios that invest in lower-rated debt securities (commonly referred to as junk bonds) involve additional risks because of the lower credit quality of the securities in the portfolio. The investor should be aware of the possible higher level of volatility, and increased risk of default.

Tax-Free Municipal Bonds: The investor should note that the income from tax-free municipal bond funds may be subject to state and local taxation and the Alternative Minimum Tax.

Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio declines. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

HOLDRs: The investor should note that these are narrow industry-focused products that, if the industry is hit by hard times, will lack diversification and possible loss of investment would be likely. These securities can trade at a discount to market price, ownership is of a fractional share interest, the underlying investments may not be representative of the particular industry, the HOLDR might be delisted from the AMEX if the number of underlying companies drops below nine, and the investor may experience trading halts.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Bank Loan/Senior Debt: Bank loans and senior loans are impacted by

the risks associated with fixed income in general, including interest rate risk and default risk. They are often non-investment grade; therefore, the risk of default is high. These securities are also relatively illiquid. Managed products that invest in bank loans/senior debt are often highly leveraged, producing a high risk of return volatility.

Exchange Traded Notes (ETNs): ETNs are unsecured debt obligations. Any repayment of notes is subject to the issuer's ability to repay its obligations. ETNs do not typically pay interest.

Leveraged ETFs: Leveraged investments are designed to meet multiples of the return performance of the index they track and seek to meet their fund objectives on a daily basis (or other time period stated within the prospectus objective). The leverage/gearing ratio is the amount of excess return that a leveraged investment is designed to achieve in comparison to its index performance (i.e. 200%, 300%, -200%, or -300% or 2X, 3X, -2X, -3X). Compounding has the ability to affect the performance of the fund to be either greater or less than the index performance multiplied by the multiple stated within the funds objective over a stated time period.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

Liquidity Risk: Closed-end fund, ETF, and HOLDR trading may be halted due to market conditions, impacting an investor's ability to sell a fund.

Market Price Risk: The market price of ETFs, HOLDRs, and closed-end funds traded on the secondary market is subject to the forces of supply and demand and thus independent of the NAV. This can result in the market price trading at a premium or discount to the NAV, which will affect an investor's value.

Market Risk: The market prices of ETFs and HOLDRs can fluctuate as a result of several factors, such as security-specific factors or general investor sentiment. Therefore, investors should be aware of the prospect of market fluctuations and the impact it may have on the market price.

Target-Date Funds: Target-date funds typically invest in other mutual

funds and are designed for investors who are planning to retire during the target date year. The fund's target date is the approximate date when investors expect to begin withdrawing their money. A target-date fund's investment objective/strategy typically becomes more conservative over time, primarily by reducing its allocation to equity mutual funds and increasing its allocations in fixed-income mutual funds. An investor's principal value in a target-date fund is not quaranteed at any time, including at the fund's target date.

High double- and triple-digit returns: High double- and triple-digit returns were the result of extremely favorable market conditions, which may not continue to be the case. High returns for short time periods must not be a major factor when making investment decisions.

Benchmark Disclosure

Barclays US Agg Bond TR USD

This index is composed of the BarCap Government/Credit Index, the Mortgage-

Backed Securities Index, and the Asset-Backed Securities Index. The returns we

publish for the index are total returns, which includes the daily reinvestment of dividends. The constituents displayed for this index are from the following proxy: iShares Core US Aggregate Bond.

MSCI EAFE NR USD

This Europe, Australasia, and Far East index is a market-capitalization-weighted index of 21 non-U.S., industrialized country indexes.

This disclosure applies to all MSCI indices: Certain information included herein is derived by Morningstar in part from MSCI's Index Constituents (the "Index Data"). However, MSCI has not reviewed any information contained herein and does not endorse or express any opinion such information or analysis. MSCI does not make any express or implied warranties, representations or guarantees concerning the Index Data or any information or data derived therefrom, and in no event will MSCI have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) relating to any use of this information.

S&P 500 TR USD

A market capitalization-weighted index composed of the 500 most widely held stocks whose assets and/or revenues are based in the US;



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it's often used as a proxy for the stock market. TR (Total Return) indexes include daily reinvestment of dividends. The constituents displayed for this index are from the following proxy: iShares Core S&P 500.

USTREAS T-Bill Auction Ave 3 Mon

Three-month T-bills are government-backed, short-term investments considered to be risk-free and as good as cash because the maturity is only three months. Morningstar collects yields on the T-bill on a weekly basis from the Wall Street Journal.

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